



INSURANCE READINESS / SECURITY ASSESSMENT + IMPLEMENTATION

Cyber Insurance Readiness

Producer support, practical training, and hands-on client assessment and implementation before cyber liability insurance placement.



PRODUCER SUPPORT + CLIENT DELIVERY

A technical partner for your agency.

Equip producers for cyber insurance conversations and help clients turn application requirements into implemented, documented controls.

01 PRODUCER SUPPORT

Technical Q&A, application terminology, discovery calls, and client conversations. Support availability and points of contact are agreed with the agency.

02 PRODUCER TRAINING

Practical sessions on cyber threats, common controls, questionnaire walkthroughs, and when to refer a client for security support.

03 ASSESSMENT + IMPLEMENTATION

Review the actual carrier application, identify gaps, implement approved remediation with IT or an MSP, validate results, and document exceptions.

THE REFERRAL PATH

Introduce. Assess. Implement. Return for placement.

The client approves technical statements and evidence. Your agency manages insurance advice, application submission, quotes, and placement. Encompass delivers the scoped security work.

Readiness does not guarantee coverage, pricing, or claim payment.



QUESTIONNAIRE CONTROLS + SUPPORTING EVIDENCE

Assess the controls behind the answers.

Translate the supplied questionnaire into evidence requests, a prioritized gap report, and scoped implementation work.

Policies and access

Security ownership, confidentiality, classification, acceptable use, annual reviews, unique credentials, access privileges, and sessions.

People and premises

Screening records, nonemployee access, secured equipment rooms, access investigations, and visitor checks with HR and facilities.

Web and mobile security

WAF, segmentation, encryption, application testing, remediation timing, hardening, mobile data visibility, and device encryption.

Vendors and written records

Provider inventories and assurance reviews, paper handling, secure storage, clean desks, disposal, and contract evidence.

PCI and HIPAA readiness

Assessment records, applicable requirements, audit findings, correction evidence, PHI inventory, and business associate documentation.

Incident response

Threat scenarios, plan approval, annual exercises, cost assumptions, ownership, updates, and specialist response contacts.

EVIDENCE FIRST. CLEAR OWNERSHIP.

Encompass assesses and supports remediation; client teams own HR and physical practices, counsel confirms legal terms, and authorized assessors perform formal assessments. Application responses remain client-approved.

Confirm the current carrier requirements, including applicable MFA, EDR, backup, and recovery controls.



SERIOUS SECURITY. PRACTICAL DELIVERY.

Let's turn the risk in front of you into a controlled plan.

Bring the customer requirement, audit date, technical concern, or security question. The first conversation is designed to create clarity and a practical next step.

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SCAN TO SCHEDULE